

FROM FLUORESCENT TO LED: HOW LANDSMAN REALTY MODERNIZED LIGHTING ACROSS A LARGE-SCALE PROPERTY

SUCCESS STORY OVERVIEW

Landsman Realty partnered with OEO Energy Solutions to modernize lighting across a large multi-use property in New York.

This LED lighting project focused on a practical, large-scale upgrade designed to improve lighting performance while helping reduce long-term energy, replacement, and maintenance costs.

OEO Energy Solutions provided a major fixture package that included LED tubes, linear high bays, and round high bays, with support through available utility incentive programs.

OEO LED TUBES,
LINEAR HIGH-BAYS,
ROUND HIGH-BAYS,
CONTROL-READY
FIXTURES



THE CHALLENGE

Landsman needed:

- Upgrade lighting across a large multi-use property
- Replace outdated tubes and high-bay fixtures
- Improve lighting performance across varied spaces
- Reduce long-term energy, replacement, and maintenance costs
- Navigate available utility incentive programs

THE SOLUTION

OEO Energy Solutions provided:

- Provided a large-scale LED fixture package
- Included 4FT T8 LED tubes, linear high bays, and round high bays
- Supplied control-ready fixtures for future sensor flexibility
- Supported the project through available RG&E / NYSEG incentive programs
- Helped simplify a complex lighting upgrade across multiple building areas



THE RESULTS

- Large-scale LED upgrade across a major property
- 2,750 total LED products provided
- 2,000 4FT T8 LED tubes, 9.5W each
- 400 160W linear high bays
- 350 150W round high bays
- Helped save tens of thousands in projected energy, replacement, and maintenance costs
- Control-ready fixtures installed for future occupancy + Bluetooth sensors